





## ANNOUNCEMENT OF INITIAL PUBLIC OFFERING AND OFFERING TO STRATEGIC INVESTORS

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- 1. Issuer name
   : PETROVIETNAM OIL CORPORATION ONE MEMBER COMPANY LIMITED (PVOIL)

   : Floor 14-18 Petro Vietnam Tower, 1- 5 Le Duan, Ben Nghe Ward, Distrist 1, HCMC, Vietnam

   : Phone: (84-28) 39106990

   Fax: (84-28) 39106980
- **2.** Business sector : Manufacturing and trading oil products
- **3.** Charter capital :VND 10,342,295,000,000 đồng (Par value: VND 10,000 / share) Of which:
  - Shares owned by the State: **363.014.555** shares, accounting for 35.10% Charter capital
  - Shares offering to employees: **1.864.300** shares, accounting for 0.18% Charter capital
  - Shares offering through IPO: 206.845.900 shares, accounting for 20.00% Charter capital
  - Shares offering to strategic investors: 462.504.745 shares, accounting for 44.72% Charter capital

Maximum shareholding of foreign investors (including foreign strategic investors) is 49% of Charter capital

## 4. Initial public offering

- Number of shares: 206.845.900 shares, equivalent to 20% of Charter capital
- Starting price: VND 13.400/share
- Auction place: HO CHI MINH STOCK EXCHANGE (HSX) 16 Vo Van Kiet Street, District 1, Ho Chi Minh City
- **Participants:** Organizations, individuals satisfying conditions as stipulated in Regulations on the public share auction of Petrovietnam Oil Corporation One Member Company Limited issued by HSX (hereinafter called "IPO regulation").
- Advisor : VIET CAPITAL SECURITIES JOINT STOCK COMPANY (VCSC)

- Place to register to participate in the auction and make deposits:
  - Time: From 8:00 on 22 December, 2017 to 16:00 on 17 January, 2018
  - Address: At the auction agents listed in the IPO regulation
- Place to distribute the information memorandum: Auction agents, PVOIL, VCSC and HSX
- Place and time to submit registration form to participate in the auction: by 15:00 on 23 January, 2018, at auction agents where the investors register.
- Time and place to organize roadshow:
  - Ho Chi Minh City: 14:30 on 11 January, 2018, at Legend Saigon Hotel, 2A Ton Duc Thang, District 1, Ho Chi Minh City.
  - Ha Noi City: 09:00 on **12 January, 2018**, at Hilton Hanoi Opera Hotel, 1 Le Thanh Tong, Hoan Kiem Distrcit, Ha Noi.
- Time and place for the auction:
  - Time: 08:30 on **25 January, 2018**
  - Place: HO CHI MINH STOCK EXCHANGE (HSX) 16 Vo Van Kiet Street, District 1, Ho Chi Minh City
- Refunding of deposits: from 26 January, 2018 to 01 December, 2018
- Payment period: from 26 January, 2018 to 03 February, 2018
- The IPO regulation and the information memorandum of the company will be uploaded on the websites <u>http://www.pvoil.com.vn</u>, <u>http://www.hsx.vn</u>, <u>http://www.vcsc.com.vn</u> and the websites of auction agents specified in the IPO regulation.
- 5. Offering to strategic investors
  - Total number of shares to be offered: 462.504.745 shares, equivalent to 44.72% of Charter capital. Shares that are not sold thru the IPO will be added up to the offering for strategic investors.
  - Deadline to receive registration dossier: 16:00 on 10 January, 2018
  - Invitation letter to the Strategic investor selection process, guideline to submit the Registration documents and procedure (step by step) to select strategic investors, conditions to become strategic investors and other related information will be detailed on the Company's website <u>www.pvoil.com.vn</u>

All inquiries should be addressed to:

- Dedicated team for PVOIL's equitization, email: <a href="color:whiteware">cophanhoa@pvoil.com.vn</a>
- Mr. Do Manh Binh, Director of Planning Division, Petrovietnam Oil Corporation (PVOIL), mobile phone: +84918771944; email: <u>binhdm@pvoil.com.vn</u>
- Ms. Mai Bich Thuy, Deputy Director of Planning Division, Petrovietnam Oil Corporation (PVOIL), mobile phone: +84918182384; email: thuymb@pvoil.com.vn